



REGIONAL
DISTRICT
OF NANAIMO

Sustainable Procurement Update – February 2023

RECOMMENDATION

That the Board receive this February 2023 Sustainable Procurement Update for information.

BACKGROUND

This report has been prepared to inform the Board on the Regional District of Nanaimo's Sustainable Procurement Program. Staff have been working under the direction of several Board motions in the development and delivery of the program, including:

- May 24, 2016: "That the Board of the Regional District of Nanaimo acknowledges that the procurement methodologies utilized by the corporation helps drive our economy and shapes the Regional District and, as such, that the Board direct staff to investigate options for the creation, adoption, implementation and evaluation of a Social Procurement Policy for the Regional District of Nanaimo."
- September 28, 2021: "That staff organize a Board workshop in 2022 to identify the Board's sustainable procurement goals and priorities for the preparation of a sustainable procurement policy by engaging Reeve Consulting to facilitate a virtual workshop and to develop a sustainable procurement program."
- July 26, 2022: "That the Board approve the revised Purchasing Policy integrated with Sustainable Procurement considerations."

Subsequent to the Board's September 28, 2021, motion, Reeve Consulting was engaged to develop a sustainable procurement program which included updating the Board's Purchasing Policy to include sustainable considerations and to provide staff education training that concluded in the Fall of 2022.

Staff are now incorporating sustainable criteria into all formal solicitations.

Governance

As it pertains to Sustainable Procurement as per Board Policy A2.22 "Procurement Policy" (Attachment 1), the Board is responsible to:

- set direction on Sustainable Procurement goals and priorities, and
- consider Sustainable Procurement opportunities when setting the Financial Plan and Strategic Plan.

All procurements over \$500,000 require Board approval.

Successes

The following are more recent examples of departments incorporating sustainable initiatives:

Example 1:

Solid Waste has been recycling mattresses and diverting thousands of them from the landfill by engaging INEO Employment services who is delivering a program designed to support skill development and employment experience while developing a mattress recycling service that now is an employment and training social enterprise. BC Social Procurement Initiative's (BCSPI) profiled this program in its January 2023 Newsletter.

Example 2:

The Information Technology Department has partnered with internal clients to implement the following:

- enforcing sleep mode for computers that are not in use or updating, significantly reducing power consumption,
- introducing electronic signature processes, reducing the requirement for paper and postage (and saving time),
- donation of end-of-life computers to the local school district to be used in technology training programs,
- standardization on smaller computers and laptops and Energy Star compliant devices, all of which consume less power, and
- ensuring that new copiers support the use of high proportion recycled paper.

Next Steps

For 2023, the plan is to provide staff with additional sustainable procurement education sessions in the Spring and Fall of 2023 to reinforce the Board's commitment to sustainable procurement upon approval of the 2023 – 2027 Financial Plan. Additionally, staff will be ensuring sustainable procurement is included in all formal RFPs and supplier prequalification documents issued, and that sustainable procurement benefits and implications are highlighted in relevant Board reports.

FINANCIAL IMPLICATIONS

The cost of \$30,000 to engage Reeve Consulting for additional staff sustainable procurement education sessions in the Spring and Fall of 2023 is included in the recommended 2023-2027 Financial Plan.

It is impossible to make a general statement on the financial implications of the Board's sustainable procurement policy. There will be examples in which, because a non-price measure is introduced into the buying decision criteria, a product or service that is selected will not be the least cost option at the time of purchase. Sustainable procurement, however, is inherently focused on the long term. Accordingly, a buying decision under the Board's policy that appears more expensive in the short term is almost certainly going to be beneficial in the longer term, including very often financially.

STRATEGIC PLAN ALIGNMENT

Economic Coordination – Continue to support initiatives that promote regional economic health and local economic development through partnerships and other grant funding opportunities.

Environmental Stewardship - Protect and enhance the natural environment, including land, water, and air quality for future generations.

Climate Change – Be leaders in climate change adaptation and mitigation and become net zero by 2032.

REVIEWED BY:

- T. Moore, Chief Financial Officer
- S. Nixon, Acting General Manager, Corporate Services
- D. Holmes, Chief Administrative Officer

Author: Kurtis Felker, Purchasing Manager

ATTACHMENT

1. Purchasing Policy A2.22 with Sustainability Considerations

REGIONAL DISTRICT OF NANAIMO PURCHASING POLICY

Integrated with Sustainable Procurement Considerations

SUBJECT:	<i>Purchasing Policy</i>	POLICY NO:	A2.22
		CROSS REF.:	
EFFECTIVE DATE:	January 26, 2021	APPROVED BY:	Board
REVISION DATE:	July 26, 2022	PAGE:	1 OF 16

POLICY STATEMENT

The Regional District of Nanaimo is committed to ensure Goods, Services, and Construction are procured through a fair, open, and transparent Competitive Procurement Process in recognition of the economic, environmental, social, and ethical impacts associated with procurement processes, including protecting taxpayers' interests, and maintaining controls necessary for a public agency.

PURPOSE

The purpose of this Policy is to establish governance parameters for the purchasing of all Goods, Services, and Construction for the RDN. This Policy is intended to:

1. promote fair, open, and transparent purchasing practices.
2. ensure the RDN obtains the Best Value for its expenditures.
3. establish authorization and competition requirements.
4. provide direction on Sustainable Procurement, ensuring sustainability priorities are considered in procurement processes.

POLICY

1. DEFINITIONS

Definitions for the terms included in this policy are attached as Appendix A.

2. RESPONSIBILITIES

2.1 The Board is responsible to:

- a) approve this Policy;
- b) approve future amendments to this Policy;
- c) approve the Financial Plan to cover the acquisition of Goods, Services, and Construction;
- d) amend the Financial Plan for certainty associated with unanticipated situations or emergencies to cover the acquisition of Goods, Services, and Construction not included in the current year's approved Financial Plan; and
- e) approve Procurements in the particular circumstances described in this Policy;
- f) set direction on Sustainable Procurement goals and priorities;
- g) consider Sustainable Procurement opportunities when setting the Financial Plan and Strategic Plan.

2.2 The Chief Administrative Officer is responsible to:

- a) implement this Policy;
- b) bring forward future amendments to this Policy for the Board's consideration;
- c) approve and issue administrative directive(s) as required to implement this Policy;
- d) approve Procurements in the particular circumstances described in this Policy.

2.3 The Director of Finance is responsible to:

- a) ensure compliance with this Policy as required;
- b) approve and issue administrative procedure(s) and/or Guidelines required to implement this Policy;

- c) approve Procurements in the particular circumstances described in this Policy.

3. APPLICATION

- 3.1 The Policy applies to all authorized personnel responsible for purchasing, approving, or executing Contracts for Goods, Services, and Construction on behalf of the RDN. Nothing in this policy delegates authority to non-RDN staff to enter into Contracts for or on behalf of the RDN.
- 3.2 Provided the general requirements for a Competitive Procurement Process do not apply in applicable Trade Agreements, this Policy does not apply to the following:
 - a) purchase and Disposition of Land;
 - b) licenses, leases and/or agreements related to Land owned by the RDN;
 - c) revenue contracts;
 - d) recurring annual charges including, but not limited to, payment to other governmental authorities and investments;
 - e) employment contracts;
 - f) banking services;
 - g) human resources benefits;
 - h) vehicle, liability, and property insurance; and
 - i) Procurement and payment of Goods, Services, and Construction for:
 - i) courses, seminars, staff training, development training, conferences, workshops;
 - ii) association fees and membership dues;
 - iii) grants to other agencies and associations;
 - iv) debt payments and equipment lease payments;
 - v) payment of damages or settlements;
 - vi) utilities (such as natural gas, hydro, water); and
 - vii) postage.

4. PROCUREMENT CONTRACTING AUTHORITY

4.1 The following table provides a summary of the Competitive Procurement Process for respective Procurement Values. The table is not applicable to Non-Competitive Purchases.

Procurement Value (excluding taxes)	Methodology to acquire Goods, Services, and Construction	Minimum Approval and Contract Signing Authority	Purchase Order	Contract Required
\$0.00 - \$5,000.00	Informal Request for Quotes from one or more Vendors.	Supervisors, Coordinators, Accountant, Chief Operator, or Chief Mechanic	No	No
\$5,000.01 - \$15,000.00	Informal RFQ from one or more Vendors.	Superintendent, Advisors, Executive Assistant, or Project Engineer	Yes	No
\$15,000.01 - \$74,999.99	Written RFQ or RFSQ by inviting at least three or more Vendors or by public advertisement	Department Manager or Director	Yes	No
\$75,000 - \$100,000.00	Formal solicitation documents issued by public advertisement	General Manager	Yes	Yes
\$100,000.01 - \$500,000.00	Formal solicitation documents issued by public advertisement	CAO	Yes	Yes
Over \$500,000.00	Formal solicitation documents issued by public advertisement	Board	Yes	Yes

4.2 Procurement evaluation criteria shall weight Price at no less than 40% of the points assigned for evaluation purposes unless staff believe that Best Value which considers the optimal combination of total cost of ownership, economic sustainability, as well as social and environmental sustainability, environmental sustainability, can be realized for the RDN with an alternative weighting system.

4.3 Standard Competitive Procurement Process methods consist of a RFQ, RFSQ, ITTs, RFPs, RFSO or any other Competitive Procurement Process approved by the CAO that is compliant with the requirements of applicable Trade Agreements.

4.4 Other Procurement methods consist of, but are not limited to, the following:

- a) Expressions of Interest (“EOI”);
- b) Requests for Information (“RFI”);
- c) Request for Offers (“RFO”);
- d) Small Items Purchasing (“SIP”);
- e) Buying Groups;
- f) Request for Prequalification (“RFPQ”).

5. Sole Source and Single Source Purchases (Non-Competitive Purchases)

5.1 The RDN will use a competitive procurement process whenever possible for purchases of Goods, Services, and Construction in excess of \$15,000.

5.2 A Notice of Intent to Contract must be posted publicly for at least 14 calendar days for all Sole Source and Single Source purchases more than \$75,000 for Goods, Services, and Construction prior to contracting unless otherwise authorized by the CAO or the Board.

5.3 Sole Source and Single Source Purchase Contracting authority levels:

- a) Department Managers over \$15,000 up to \$25,000;
- b) Directors/General Managers over \$25,000 up to \$75,000;
- c) Chief Administrative Officer over \$75,000 up to \$500,000; and
- d) Board over \$500,000.

5.4 A Non-Competitive Purchase may be conducted for the Procurement of Goods, Services, and Construction where there may be more than one available and capable Vendor. A Non-Competitive Purchase shall not be pursued for the purposes of avoiding a Competitive Procurement Process or to discriminate against Vendors. Failure to plan and allow sufficient time for a Competitive Procurement Process does not constitute an unforeseeable situation of urgency. The circumstances where Non-Competitive Purchases are allowed are as follows:

- a) as allowed by applicable Trade Agreements; and

- b) the CAO and/or any respective General Manager is authorized to approve expenditures in Emergency situations; or
- c) shared service and partnership agreements; or
- d) the absence of a receipt of any bids in response to a call for bid in accordance with this Policy; or
- e) where the RDN has a lease or rental Contract with a purchase option and such purchase option could be beneficial to the RDN; or
- f) where the work is a continuation or updating of work previously assigned to the same provider with specific background with the project within 2 years of completing the initial project unless otherwise authorized by the CAO; or
- g) where there is an operational requirement requiring compatibility, standardization and uniformity or warranty coverage with existing equipment and in order to satisfy this requirement, the Goods or Services must be procured from a specific Vendor (e.g. servicing by a specific Vendor required for warranty purposes; same machinery required for operational purposes); or
- h) the purchase of used Goods, vehicles and equipment or items at auction; or
- i) in the absence of any challenges in response to a Notice of Intent to Contract; or
- j) Goods and Services purchases for testing or trial use; or
- k) a highly specialized technical expert is required; or
- l) the Contract is within the authority of the Chief Administrative Officer, who has determined a Competitive Procurement Process would not be practical and is not required; or
- m) the Goods or Services are proprietary to a Vendor; or
- n) where there is only one available source usually due to a patent or copyright of the technology required, technological compatibility with existing equipment or uniqueness of the Services provided; or
- o) where there is only one authorized distributor, reseller or provider for the geographical area; or
- p) where only one known source exists as determined by documented research; or
- q) where no other reasonable alternative exists that meets the requirements; or

- r) where solicitations exist that clearly demonstrate support of the Board's sustainability priorities, provided the value of the purchase is under Trade Agreement thresholds and/or are otherwise exempt from Trade Agreements (exemptions include but are not limited to purchases from Indigenous peoples, philanthropic institutions, prison labour, persons with disabilities, public bodies, non-profit organizations, health services, and social services).

6. Change Orders

6.1 Change Orders may be approved as follows:

- a) Department Manager or Director: up to \$75,000 per Change Order within the Board approved project budget;
- b) General Manager: up to \$100,000 per Change Order within the Board approved project budget;
- c) Chief Administrative Officer: up to any value within the Board approved project budget;
- d) Board: Any Change Orders exceeding the authority of the CAO.

6.2 The initial awarded amount of the Contract, excluding taxes, shall be the basis of all Change Orders.

6.3 When calculating the Price of Change Orders, the Price includes the Prices of all Change Orders issued under the relevant Contract.

7. Prohibitions

7.1 The following activities are prohibited under this Policy:

- a) the dividing of Contracts or purchases to avoid the requirements or thresholds of this Policy; and
- b) committing the RDN to Contract without the appropriate level of authority to do so.

7.2 No Contract shall be entered into, and no expenditure shall be authorized or incurred unless the Board has provided funds for such purpose in the annual Financial Plan or otherwise agreed to the provision of such funds and, no expenditure shall be authorized or incurred for more than the funds provided. The CAO and/or respective General Manager is authorized to approve expenditures outside of the Financial Plan in only Emergency situations as authorized by Section 401 of the *Local Government Act* and must report on these expenditures at the next regular Board meeting.

8. Surplus Disposal (Except Land and Improvements)

- 8.1 The Director of Finance shall have authority to Dispose of any vehicles, equipment, furniture, materials, or supplies no longer required by the RDN.
- 8.2 The appropriate methods of disposal shall align, wherever possible, with the relevant RDN sustainability and waste management priorities, and be by whatever method is determined to be the most beneficial for the RDN.
- 8.3 Waste shall be managed focusing on the highest and best use, where landfilling is the least desirable outcome. Solutions that advance RDN zero waste priorities and circular economy principals will be prioritized, including but not limited to include industrial composting, recycling, refurbishment, supplier take-back, donation programs, etc.
- 8.4 No officer or employee of the RDN shall be permitted to purchase any personal or real property which has been declared surplus by the RDN unless obtained through a public process.
- 8.5 All tangible capital asset disposals must be reported by the Manager to the Director of Finance.

9. Vendor Management

- 9.1 Department Heads/Project Managers will be responsible to document Vendor performance. In the event of poor performance, the Department Heads/Project Managers will develop a vendor performance corrective action plan to bring performance back to an acceptable level. If acceptable performance is not restored, the Chief Administrative Officer may take appropriate action to reduce risk to the RDN.
- 9.2 The RDN may, in its absolute discretion, exclude a Vendor from participating in a Procurement process or reject the submission of a Vendor if:
- a) the Vendor or any of its officers or directors has been engaged, or is currently engaged, directly or indirectly, in a legal action against the RDN, its elected officials, officers or employees in relation to:
 - i) any other Procurement process;
 - ii) any other contract for Goods and Services; or,
 - iii) any matter arising from the RDN's exercise of its powers, duties, or functions under the *Local Government Act*, the *Community Charter*, or another enactment, within two years of the date of the Procurement in question;

- b) the Vendor has failed to declare a potential conflict of interest when responding to a Procurement request; or
- c) if there is supporting evidence, the RDN may exclude a Vendor on grounds such as:
 - i) bankruptcy, or imminent bankruptcy;
 - ii) false declarations;
 - iii) documented significant or persistent deficiencies in performance of any substantive requirement or obligation under a prior contract or contracts;
 - iv) final judgments in respect of serious crimes or other serious offences;
 - v) professional misconduct or acts or omissions that adversely reflect on the commercial integrity of the Vendor;
 - vi) violations of applicable provincial or federal regulatory requirements, including those related to environmental protection and/or worker health and safety, as well as the UN Declaration of Human Rights and the Core International Labour Organization Labour Conventions when the RDN is sourcing from international supply chains; or
 - vii) demonstrated abusive or threatening behavior towards RDN staff.

9.3 In arriving at a determination to exclude a Respondent or Vendor pursuant to this section, the RDN will consider whether the circumstances are likely to affect the Respondent or Vendor's ability to work with the RDN, its consultants and representatives, and whether the RDN's experience with the Respondent or Vendor indicates that the RDN is likely to incur increased staff time and/or legal costs in the administration of any dealings with the Respondent or Vendor.

9.4 Based on the severity of the events leading to the exclusion, the RDN shall establish the duration of the period during which the exclusion shall be effective.

9.5 Should the RDN proceed to exclude a Vendor, the RDN will provide the Vendor with written notice of its intention to exclude, the length of time of the exclusion, a summary of the proposed grounds for the exclusion, and the reasons for the exclusion. Vendors will be provided prior notice and an opportunity to respond before the RDN makes its initial decision. If the initial decision is to exclude the Vendor, the Vendor will have the opportunity to appeal the decision for reconsideration to the Director of Finance. Once the matter has been reconsidered, the RDN's decision will be final.

- 9.6 A Respondent may file a protest with the RDN concerning any aspect of the Procurement process that relates to a designated Contract and request that the RDN conduct an inquiry into the complaint. The RDN will only decide to investigate a complaint once it is properly documented.
- 9.7 The Respondent files its protest with the Director of Finance. The Respondent's filing should include:
- a) the name, address, and other contact information of the Respondent.
 - b) identification of the contract or bid solicitation being protested.
 - c) detailed and factual statement of the grounds for Protest.
 - d) supporting documentation.
 - e) desired relief, action or ruling.
- 9.8 The Director of Finance will endeavor to respond to the Respondent within 10 business days of receiving the protest notice. If a resolution cannot be achieved, the Respondent may appeal to the Chief Administration Officer who will endeavor to respond within 10 business days. If resolution cannot be achieved, the Respondent may appeal to Board of the RDN.
- 9.9 There are three basic types of protests, pursuant to this Policy:
- a) Pre-bid Solicitation – Protest is received *prior to the bid opening or proposal due date*. Pre-bid protests are those based on the content of the initial solicitation published by the RDN requesting bids from Respondents or other interested parties.
 - b) Pre-award – Protest *following recommendation for award* and is received after receipt of bids or proposals, but prior to award of a contract.
 - c) Post-award – Protest received within 30 calendar days from date of *contract award notification*. A post-award generally alleges a violation of applicable federal or provincial law, Trade Agreements and/or RDN policy or procedures relative to the seeking, evaluating, and/or awarding of the Contract.

10. Sustainable Procurement

- 10.1 The RDN is committed to advancing sustainability through procurement. The RDN will leverage the procurement of Goods, Services, and Construction, where possible, to mitigate negative impacts and support positive or neutral impacts on the environment

and society, to advance social and community benefit and the resilience and health of the environment.

10.2 In alignment with existing corporate priorities, the RDN has particular interest in prioritizing several key elements of sustainability through procurement, including but not limited to the following:

- Advancing the reduction of energy use and greenhouse gas (GHG) emissions.
- Advancing zero waste objectives towards the 90% waste diversion target.
- Advancing electric and/or hybrid electric fleet vehicles and machinery.
- Advancing building energy efficiency, renewable energy generation, and use of renewable fuels.
- Advancing protection and acquisition of Land and water systems for environmental preservation.
- Advancing the sourcing of third party certified ecologically responsible Goods and Services.
- Advancing workforce diversity, targeting unemployed, underemployed, and underrepresented groups.

10.3 At the project planning stage and based on the Board's established priorities, Project Managers and key identified client department staff will conduct appropriate sustainability risk and opportunity assessments to identify the most relevant risks or opportunities for any particular purchase. Assessments will be evaluated based on what environmental, social, and ethical impacts have potential to be derived and included as criteria early in the project planning stage.

10.4 The RDN will incorporate criteria, where possible, to advance sustainability in the bidding processes. Competitive Procurement Process evaluation criteria should include a percentage assigned to social, community, and/or environmental benefit. Where vendors have indicated they can meet clauses, such clauses should form part of resultant obligations within the final contract language.

10.5 RDN will incorporate relevant sustainability priorities into contracts and monitor performance of the successful proponent against said priorities once the project is underway. RDN will endeavor to implement sustainability criteria structured by third party certified eco-labels or similar supplier certifications including but not limited to Green Seal, FSC, SFI, UL ECOLOGO, ENERGY STAR, FairTrade, BCorp etc.

11. Other

11.1 Best Value for purchases of Goods, Services, and Construction will be determined based on the evaluation criteria set out in the applicable solicitation documents. In the absence of evaluation criteria, the lowest Priced compliant submission will prevail.

- 11.2 The RDN may, on occasion, contract for the development of specifications to be used for the Procurement of Goods, Services, and Construction. In that case, the firm or individual that is contracted to develop the specifications will not be eligible to participate in the Procurement process that utilizes the specifications for the purposes of soliciting bids unless prior approval has been obtained by the CAO or the Board.
- 11.3 All Vendors providing General Services or Construction-related Services on RDN property will be required to provide insurance in amounts as specified in the contract documents with the RDN named as additional insured on the insurance certificate.
- 11.4 All Vendors with employees conducting business on RDN property, other than low risk activities, must possess current WorkSafe BC coverage showing the firm is a member in good standing and remittance is up to date. Self-employed proprietors or partners in a partnership without employees, must have Personal Optional Protection coverage through WorkSafe BC.
- 11.5 The RDN, in its absolute discretion, may require Vendors to provide Security in the form, type and amounts specified in the solicitation documents and the resulting contract for the acquisition of Goods, Services, and Construction.
- 11.6 Unsolicited Proposals received by the RDN and supported by a Manager are to be reviewed by the department General Manager and Director of Finance or designates. If the unsolicited proposal satisfies the requirements for a Non-Competitive Purchase, the RDN may enter into a Contract with the Vendor; however, the RDN reserves the right to issue a solicitation document for the requirement.

APPENDIX A

DEFINITIONS

In this Policy:

- 1) **Best Value:** The optimal combination of total cost of purchase and ownership, economic sustainability, environmental sustainability, and social sustainability as determined by the specific criteria and weighting for each criterion for the applicable procurement as determined by the Board.
- 2) **Board** - means, in relation to the RDN, the board of directors for the RDN.
- 3) **Buying Group** – means an association of members who use their combined purchasing power to achieve administrative efficiencies and where savings may accrue. Buying Groups may involve a variety of entities, including public sector, private sector, and not-for-profit organizations.
- 4) **Change Order** - means a material change to a Contract with respect to scope, Price, schedule, the specifications for the Goods, Services, or Construction or some other material change to the Contract.
- 5) **Chief Administrative Officer or CAO** - means the Chief Administrative Officer of the RDN who is appointed or assigned that responsibility under the *Local Government Act*.
- 6) **Competitive Procurement Process** – means an open, transparent, and competitive process whereby the RDN procures Goods, Services, or Construction for the RDN.
- 7) **Construction** - means a construction, reconstruction, demolition, repair or renovation of a building, structure or other civil engineering or architectural work and includes site preparation, excavation, drilling, seismic investigation, the supply of products and materials, the supply of equipment and machinery if they are included in and incidental to the construction, and the installation and repair of fixtures of a building, structure or other civil engineering or architectural work, but does not include professional consulting Services related to the construction contract unless they are included in the Procurement or separately pre-purchased Goods.
- 8) **Contract** - means a legally enforceable agreement between two or more parties.
- 9) **Contract Amendment** - means any change to a term, condition, or other Contract provision, including a Change Order.
- 10) **Department Manager** - means the manager of an RDN department who is the primary user or coordinator of the Goods, Services, or Construction to be procured.

- 11) **Director** - means the Directors of Finance and Water and Wastewater Services.
- 12) **Director of Finance** - means the RDN officer appointed or assigned that responsibility under the *Local Government Act*.
- 13) **Dispose** or **Disposition** - means to transfer by any method including assign, give, sell, grant, charge, convey, lease, divest, dedicate, release, exchange, alienate or agree to do any of those things.
- 14) **Emergency** - means a sudden, unexpected, or impending situation that may cause injury, loss of life, damage to property, and/or interference with the normal activities of the RDN and which, therefore, requires immediate attention and remedial action.
- 15) **EOI** - means the process of seeking an indication of interest from potential Vendors who can undertake specific work.
- 16) **General Manager** - means the General Managers of Regional and Community Utilities, Corporate Services, Transportation and Emergency Services, Strategic and Community Development, and Recreation and Parks Services.
- 17) **Goods** - means moveable property and includes raw materials, products, vehicles, equipment, and other physical objects of every kind that are supplied to the RDN under a Contract with an outside Vendor.
- 18) **Guidelines** - means those Procurement practice guidelines issued by a Department Manager specific to their department.
- 19) **ITT** – means an Invitation to Tender consisting of a formal process to solicit competitive bids valued \$75,000 or greater when specifications, performance standards and timeframes are defined.
- 20) **Land** – means real property and any buildings, fixtures or structures or ancillary improvements thereon.
- 21) **Multi-Phase Contract** - means where Services are provided in phases, with progression (if any) from the initial to further phases being determined by project requirements.
- 22) **Price** – means the price to be paid by the RDN under a Contract before applicable taxes.
- 23) **Procurement** - means the acquisition by any means, including by purchase, rental, lease, or conditional sale, of Goods, Services, or Construction.
- 24) **Procurement Value** - means the estimated annual total Price for the supply of Goods, Services or Construction times the number of years, including any renewal options, before taxes as determined by the Board. The Procurement Value for Multi-Phase Contracts is the anticipated total Price over all phases before taxes.

- 25) **Project Manager** - means an RDN employee who, on behalf of their department, is overseeing the Procurement and general management of the Goods or Services being procured.
- 26) **RDN** - means the Regional District of Nanaimo.
- 27) **RFI** – means Request for Information which is a market research tool that asks for information to get an idea of the number and type of Vendors and the range of solutions, technologies and products or Services they can provide.
- 28) **RFO** – means Request for Offers a formal process for Procurements whereby Vendors are encouraged to submit multiple offers in response to general specifications and/or a scope of Services.
- 29) **RFP** – means a Request for Proposals consisting of a formal process to solicit competitive proposals \$75,000 or greater allowing the Vendor to propose a solution to meet the intended outcomes identified in the RFP. The successful Vendor is evaluated and selected on the best overall value, not solely on Price.
- 30) **RFPPQ** – means Request for Prequalification which is a vendor evaluation and shortlisting process where Vendors demonstrate they have the expertise and resources to complete the work.
- 31) **RFQ** – means a Request for Quotes consisting of an informal process to solicit quotes valued at less than \$75,000 where formal tender documents are not required.
- 32) **RFSO** – means a Request for Standing Offers consisting of a formal process for Procurements valued at less than \$75,000 whereby offers are solicited from potential Vendors to provide Goods and/or Services at pre-arranged Prices, under set terms and conditions, when and if required. It is not a Contract until a “call-up” is issued against the standing offer.
- 33) **RFSQ** – means a Request for Statements of Qualifications consisting of a formal process for Procurements and is used to select the best qualified Vendor for a specific project where the scope of the Goods, Services, or Construction is not fully defined or understood. Price and work scope are negotiated with the highest evaluated Vendor based on their qualifications and experience.
- 34) **Respondent** means a potential Vendor that responds to a Procurement conducted by the RDN.
- 35) **Security** - means surety bonds, irrevocable letters of credit or any other financial instrument which provides financial guarantees that a contractor will fulfill its obligations under an agreement.

- 36) **Services** - means all services provided to the RDN under Contract by an outside Vendor, including professional, consulting, recreation and maintenance and software services.
- 37) **SIP** – means small Items purchases that do not exceed an annual value of \$5,000 (before taxes). These purchases do not require a purchase order.
- 38) **Sole Source and Single Source Purchases (Non-Competitive Purchase)** – means a process of selecting a Vendor for Goods, Services, or Construction in which the Competitive Procurement Process is not followed.
- 39) **Sustainable Procurement:** The process of embedding relevant sustainability considerations into the acquisition processes of organizations. This process integrates environmental, social, economic, and ethical criteria with traditional considerations like price, quality, service, and technical specifications for purchasing Goods and Services.
- 40) **Trade Agreements** – means the *New West Trade Partnership Agreement (NWPTA)*, *Canadian Free Trade Agreement (CFTA)*, *Comprehensive Economic and Trade Agreement (CETA)*, or any other applicable trade agreement, as amended from time to time.
- 41) **Vendor** - means a company or person that supplies or provides Goods, Services, or Construction in the context of a Procurement covered by this policy. A subcontractor does not qualify as a Vendor.